

## Pre-Appraisal (Transcription)

Are you thinking of selling your home?

Having an appraisal done by a local licensed appraiser is a great way to take the guess work out of pricing. Hi! I'm Missy Yost with Yost Group Properties. And as a Sellers Representation Specialist I can do a Brokers Price Opinion but it is not the same thing as an actual appraisal. An appraisal will help you understand whether your home is going to be overpriced or underpriced according to the neighborhood. If you have a home that is one of the higher priced homes in the neighborhood, it can also protect you when a buyers agent comes in and submits a low offer based on other comps in the neighborhood. If you'd like more information on how an appraisal works, connect with me. Missy Yost, Yost Group Properties, "Where you'll get the Most with Yost".